

Northcreek Mezzanine is a Cincinnati, OH based SBIC formed primarily to originate mezzanine debt and equity investments for dynamic lower middle-market companies across a wide variety of industries.

# **Investment Strategy and Philosophy**

Northcreek is currently investing out of Fund III, our \$195 million 2019 vintage-year fund. Our investment strategy focuses on originating and making mezzanine debt and equity investments in both sponsored and non-sponsored lower middle-market companies across the U.S. Northcreek is a proven and reliable financial partner having invested in 80+ companies since its founding in 2010. Northcreek is fully committed to partnering with financial sponsors, independent sponsors, search fund sponsors and directly with private companies to provide highly customized financial solutions.

Northcreek professionals have deep expertise in the credit markets having invested in hundreds of lower middle market companies throughout their careers providing senior, mezzanine debt and equity. Our strength lies in the experience of our investment team and our flexibility to provide highly customized financial solutions. Our competitive edge is our track record of working closely with our partners to execute and close transactions quickly and efficiently and our reputation for being quick to action, fair, thoughtful, interested, and patient throughout the underwriting and investment period.

### **Investment Criteria**

Generally, non-control mezzanine debt and equity co-investments in the United States that fit the following parameters:

- Revenue: At least \$5.0 Million
- EBITDA: At least \$1.0 Million
- Industries: No industry focus or bias
- Investment Size: \$1.0 \$12.0 Million (Avg. \$6.7MM)
- Time to Maturity: 3 5 Years

### **Investment Professionals**



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growth opportunities

Purpose: Acquisitions, Growth, Recapitalizations,

Company Characteristics: Strong management, diversified

revenues, history of profitability, acquisition or organic

Refinancings, Market/Product Expansion

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# **Current Investments**

Longstarti	Longstreth is an omni-channel women's field hockey equipment distributor
Restoration Company	Residential and commercial property restoration and remediation services
	Terra Staffing Group/ASG Staffing combined to form staffing services for industrial and administrative roles
KANSAS GOLF & TURF	Kansas Golf and Turf is a distributor and dealer of golf carts, turf equipment and lawn care equipment
GTM Distributors	DTM-ACME is a leading specialty food distributor primarily serving Hispanic restaurants
MILLS 🔀	Mills Fence is an installer and wholesaler of commercial and residential fencing solutions
promoteu	iPROMOTEu is a business services provider serving the promotional products industry
	Jor-Mac is a contract manufacturer of metal fabrications and assemblies
<b>E</b> XPERCARE	ExperCARE is a healthcare services operator focused on providing urgent care medicine services
ilise	Hawkins Service is a contractor that provides electrical, HVAC, plumbing, and specialty pool services
WESTERN STATES RECLAMATION, INC.	Western States Reclamation is a specialty environmental services and civil contracting company
	All Safe Global distributes and services gas cylinders, beverage kegs, cylinder valves and regulators
Central <b>BDC</b>	Central BDC is a network of outsourced business development centers for new auto dealerships
DriveShop.	DriveShop provides fleet management and logistics services to automotive OEMs
Pre	Pre Brands distributes packaged 100% grass-fed beef as the #1 player in the Better-For-You beef market
ALL CLAIMS Repairs & Consulting	All Claims provides restoration consulting and repair services to insurance carriers
PRO-TEK	Pro-Tek Vaults provides storage, preservation and services for physical and digital media assets
PANEK PRECISION	Panek Precision manufactures precision parts primarily for the automotive and defense end markets
PINNACLE O	Pinnacle Paving and Sealing is a regional provider of parking lot paving services
	Chemlock Nutrition is a value-added distributor of feed additives to the livestock feed industry
TRIA NGLE	Triangle Sign Services is a sign fabricator and installer for well-known brands nationwide
Ag Solutions	Ag Solutions Group and Livingston Machinery Company is a network of agricultural equipment dealerships
South Bay Home Health Care	South Bay Home Health Care provides durable medical and complex rehab technology equipment
TRUESDELL	Truesdell Corporation provides maintenance, repair and safety services primarily for bridge decks
MINICKSON	Nickson manufactures and distributes exhaust system hardware for the automotive aftermarket
<b>Z</b> RЭ	ZRG Partners, LLC is a global executive search firm and talent management provider
B to SPECIALTIES, INC	RW Specialties is a wholesale distributor of specialty building products

#### **Other Current Investments**

